KERN REGIONAL CENTER

3200 N. Sillect Avenue • Bakersfield, CA 93308 • (661) 327-8531

Board of Directors Meeting

6:30 p.m. – 8:00 p.m. KRC Malibu Conference Room 3300 N. Sillect Ave. Bakersfield, CA 93308

MINUTES

April 23, 2018

Present Board Members: Oscar Axume Nickole Mensch Kevin Gosselin Mark Tolentino

Quanah Mason Ismael Romero Ryan Jones Martin Vasquez

GENERAL BUSINESS

1. Executive Session

2. Call to Order and Introductions

The meeting was called to order at approximately 6:30 p.m. by Oscar Axume. It was determined that a quorum was present.

3. Approval/Additions to Agenda

A. Regular Meeting of the Board of Directors Agenda dated April 23, 2019.
 M/S/C – (Mensch/Romero) to approve the agenda for the meeting of April 23, 2019 with People First added as number 11 on the agenda. 7-0-0.

4. Meeting Minute Approval

Minutes of the Regular Meeting of the Board of Directors held March 26, 2019.
 M/S/C – (Axume/Vazquez) to approve minutes of the regular meeting of the Board of Directors of March 26, 2019. 7-0-0.

5. Public Input

- A. **Scott Rice, People First**, announced that People First made \$129 from the yard sale they held to make Easter baskets for disabled individuals. People First will be holding a car wash on May 18th and 19th from 9:00 am to 3:00 pm.
- B. **Oscar Axume, Mark Tolentino, Board Members,** Oscar has set up a committee that will help with Social Media. He has asked Mark Tolentino and Ryan Jones to chair this committee. The focus of this committee is to be more present in the community. The platforms they are looking to use are Facebook, Instagram, Twitter and Gmail. Facebook would encourage conversation with individuals; Instagram would be the highlights; Twitter is just a quick blast. Gmail would be used to store files and media to the ICloud. The second goal is to increase transparency and communication engagement. Lastly, to

create guidance for and encourage social media activity with Kern Regional Center Board Members and KRC. This would open the door for fundraising, campaigns, and highlight specific successes.

a. Mark, Ryan, Nickole, Jasmeet and Ismael will all be part of this committee.

UNFINISHED BUSINESS REPORTS

6. Board President Report

- A. Oscar has set up a committee that will help with Social Media. He has asked Mark Tolentino and Ryan Jones to chair this committee. The focus of this committee is to be more present in the community. The platforms they are looking to use are Facebook, Instagram, Twitter and Gmail. Facebook would encourage conversation with individuals; Instagram would be the highlights; Twitter is just a quick blast. Gmail would be used to store files and media to the ICloud. The second goal is to increase transparency and communication engagement. Lastly, to create guidance for and encourage social media activity with Kern Regional Center Board Members and KRC. This would open the door for fundraising, campaigns, and highlight specific successes.
 - a. Mark, Ryan, Nickole, Jasmeet and Ismael will all be part of this Network Committee.

7. Client Representative

- **a.** Roy Rocha spoke about his Grassroots trip. He mentioned it was a lot of work.
- **b.** Roy extended an invitation to the Board Members to attend the Client Advisory Committee meetings.
- C.

8. Financial Report

- **a.** Tom Wolfgram provided the financial reported. Please see **Attachment 1**.
- **b.** This report is as of March of 2019.
- **c.** Operations Budget is \$22 million for the year. \$17 million have been spent to date. It is projected that KRC will spend an additional \$4.3 million by the end of the year, leaving KRC with a \$2,000 balance.

A. Roland Roos Audit Report

a. Roland presented his report to the Board for 2018. He was pleased to inform that there were no findings. See **Attachment 2** for the full report.

M/S/C – (Axume/Romero) to approve the financial statement presented by Roland Roos. 7-0-0.

9. Executive Director's Report

- **a.** The community reported that that they were not happy about the change made to the Bishop office with staff working from home. Staff is now back in an office in Bishop. The staff are very happy with this new change as well.
- **b.** The AFHA audit will start on Monday. Kern has the largest AFHA program of all 21 Regional Centers. California Mentor is the current provider for this services; Enriching Lives will be coming on as a second service provider.
- **c.** KRC, as well as other Regional Centers, have had trouble completing the unannounced visits due to staffing issues. KRC has improved a lot over last year, however, the State would still like to see 100 percent.

- **d.** Pathpoint invited KRC to visit their program. Assembly Member Vince Fong was present during the visit. The purpose of this visit was to show Assembly Member Fong how our services contribute towards consumers lives.
- **e.** Senator Jeff Stone has agreed to take bill SB 412, which is an Omnibus Bill, forward. SB 412 repeals section 4783 and 4785 of the Welfare and Institutions code. It is being sponsored by ARCA.

10.Vendor Advisory Committee

- **a.** The Vendor Advisory Committee did not meet this month. However, there are several events upcoming:
- **b.** Self Determination Training at KRC on April 24th, Part A from 5:30 8:30 p.m., April 25th, Part B from 5:30 8:30 p.m., and April 27th, from 9:00 noon (Part A) and 1:00 4:00 (Part B), in both English and Spanish; all participants must attend Parts A and B.
- **c.** Independent Facilitator Training at KRC on May 2nd from 9:00 5:00 p.m. in English and May 3rd from 9:00 5:00 p.m. in Spanish; Please RSVP to Celia Penal and/or Cherylle Mallinson.
- **d.** Physical Fitness Faire on May 11th from 10:00 1:00 p.m. at Emerald Cove (corner of Hageman and Patton).
- **e.** Family Fun Day on May 11th from 10:00 2:00 p.m. at Bishop City Park between Ball Fields 1 & 2.
- **f.** VAC meeting on May 28th at 10:00 12:00 p.m. in the Malibu Room.
- g. KRC Vendor Faire on June 18th in the Malibu Room starting at 1:30 p.m.
 Exceptional Family Center 12th Annual Spanish-Speaking Conference on June 8th 7:00 1:00 p.m.
- **h. M/S/C** (Mensch/Vazquez) to approve the VAC bylaws, as approved by the committee on March 26, 2019. 7/0/0.

11.Staff Report

A. Grassroots Update

- **a.** Celia Pinal provided the board with an update on Grasroorts day. Roy Rocha, his wife, and Dr. Jasmeet Bains were present.
- **b.** Some of the talking points was the 8% increase, affordable housing, social recreation and rejecting the uniform holiday schedule.

B. Self Determination

- **a.** On March 8, 2019, the SD Committee had a meeting to discuss the 'Train the Trainer' training. Liz Harold from DDS joined the meeting via phone to provide guidelines and share a final draft of the SD Program Orientation guide.
- **b.** DDS has released their first news letter on Self Determination.
- **c.** The next meeting is May 20th at 5:00 pm in the Malibu Room.

C. Community Placement Plan/Community Resource Development Plan Update

a. The last project for FY 16/17 has closed escrow on Friday. Brilliant Corners found the home, Kern Adult Program is the provider for this home.

b. For FY 18/19, KRC has released RFPs again. The deadline for these is now May 20th. A contract must be signed by June 30th of this year. Some of the projects include Mobile Dental Clinic and transportation for Ridgecrest.

D. Service Standards – Day Care/Dependent Care POS

a. Oscar made a motion to approve the guidelines.
 M/S/C – (Axume/Mensch) to approve the Day Care/Dependent Care Guidelines. 5-0-2 (Tolentino, Vazquez).

E. Service Standards – Social Skills Training Update

a. Cherylle Provided information on each of the 9 vendors (Lighthouse, Valley Achievement Center, NAPD, Jasmine Nyree, BARC, Transition Training Program, Special Explorers, Bakersfield City School District, CalPsychcare). Cherylle has met with two of the nine vendors and her department is working on coordinating dates with the rest.

M/S/C – (Romero/Mensch) to approve the Day Care/Dependent Care Guidelines. 6-0-1 (Tolentino).

BOARD TRAINING

NEW BUSINESS

GOOD AND WELFARE

a. Meeting is adjourned at approximately 7:50 p.m.

The next Regular Meeting of the Board of Directors is scheduled for Tuesday, May 28th, 2019, at 6:30 p.m. in the Malibu Conference Room at the Kern Regional Center.

Note: Requests for a disability related modification or accommodation, including auxiliary aids or services, in order to attend or participate in a meeting should be made to the Administrative Assistant during regular business hours at 661-852-3360.

Respectfully submitted:

Eva Rocha

Action Items:

M/S/C – (Mensch/Romero) to approve the agenda for the meeting of April 23, 2019 with People First added as number 11 on the agenda. 7-0-0.

M/S/C – (Axume/Vazquez) to approve minutes of the regular meeting of the Board of Directors of March 26, 2019. 7-0-0.

M/S/C – (Axume/Romero) to approve the financial statement presented by Roland Roos. 7-0-0.

M/S/C – (Mensch/Vazquez) to approve the VAC bylaws, as approved by the committee on March 26, 2019. 7/0/0.

M/S/C – (Axume/Mensch) to approve the Day Care/Dependent Care Guidelines. 5-0-2 (Tolentino, Vazquez).

M/S/C – (Romero/Mensch) to approve the Day Care/Dependent Care Guidelines. 6-0-1 (Tolentino).

KERN REGIONAL CENTER BUDGET AND EXPENSE REPORT

FY 2018/2019

AS OF MARCH 31, 2019							
	Col. 1	Col. 2	Col. 3	Col. 4	Col. 5	Col. 6	Col. 7
						T	
				Purchase of			
				Service By			
	Preliminary		Total Allocation To	Claim to State -	Projected -April		
	Allocation - E		Date thru E-1 Alloc -	,	2019 to June	1 4	Projected Balance
PURCHASE OF SERVICES	Series	E-1 Allocation	Col.1 + Col. 2	March 2019	2019	- Col. 4 + Col. 5	Col. 3 - Col. 6
GENERAL	¢ 04 740 000	¢ 7 550 704	¢ 20.070.074	¢ 07.044.670	¢ 0.005.055	¢ 26.020.025	¢ 0.000.140
Out of Home Care Day Programs	\$ 31,719,280 24,095,671	\$ 7,550,791 5,735,986	\$ 39,270,071 29,831,657		\$ 8,095,255 3,913,815	\$ 36,039,925 27,377,865	\$ 3,230,146 2,453,792
Other Services	77,241,048	18,387,270	95,628,318		23,206,639	87,762,444	7,865,874
SUBTOTAL GENERAL	133,055,999	31,674,047	164,730,046		35,215,709	151,180,234	13,549,812
	,						
Less: ICF SPA Funded				(654,518)			
TOTAL GENERAL	\$ 133,055,999	\$ 31,674,047	\$ 164,730,046	\$ 115,310,007	\$ 32,157,095	\$ 147,467,102	\$ 17,262,944
Percentage			100%	5 70.00%	19.52%		10.48%
COMMUNITY PLACEMENT PLAN (C							
Out of Home Care	ere)	\$ 409,019	\$ 409,019	\$ 229,780	\$ 179,239	\$ 409,019	_
Day Programs		φ 400,010 -	φ 400,010 0		(12,736)		-
Other Services		-	0		(246,998)		-
TOTAL CPP	\$ -	\$ 409,019	\$ 409,019				\$ -
Percentage			100.00%	ä 119.68%	-19.68%		0.00%
TOTAL PURCHASE OF SERVICE	\$ 133,055,999	\$ 32,083,066	\$ 165,139,065	\$ 115,799,520	\$ 32,076,601	\$ 147,876,121	\$ 17,262,944
- Percentage			100%	5 70.12%	19.42%		10.45%
GRAND TOTAL ALL BUDGETS	\$ 150,079,134	\$ 36,170,833	\$ 186,249,967	\$ 122,044,470	\$ 35,023,882	\$ 157,068,352	\$ 29,181,615
Percentage			100%	65.53%	18.80%		15.67%

BUDGET AND EXPENSE REPORT FY 2018/2019 AS OF MARCH 31, 2019

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Operations July Projected April 2018 to March 2019 to June 2018 to March 2019 to June Budgeted 2019 2019 2018 to March 2019 2019 EVENUES Total Allocation to Date Thru E-1 \$ 21,110,902 0ther Income \$ 842,407 \$ 21,953,309 \$ 21,953,309 XPENDITURES \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 \$ Operating Expenses 4,430,954 3,630,913 1,046,758	SUBTOTAL FGP	\$	-	\$	222,881	\$	222,881				
Operations July 2018 to March Projected April 2019 to June 2018 to March 2019 to June 2019 2019 2018 to March 2019 2019 2019 2018 to March 2019 2019 21,953,309 XPENDITURES 13,976,607 Salaries and Benefits 17,522,355 3,630,913 1,046,758								_			
2018 to March 2019 to June Budgeted 2019 2019 EVENUES 2019 2019 Total Allocation to Date Thru E-1 \$ 21,110,902 2019 Other Income \$ 842,407 \$ 21,953,309 XPENDITURES \$ 21,953,309 \$ 3,296,957 Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758	GRAND TOTAL OPERATIONS		17,023,135	\$	4,087,767	\$	21,110,902	=			
2018 to March 2019 to June Budgeted 2019 2019 EVENUES 2019 2019 Total Allocation to Date Thru E-1 \$ 21,110,902 442,407 Other Income \$ 842,407 5 21,953,309 XPENDITURES Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758											
Budgeted 2019 2019 EVENUES Total Allocation to Date Thru E-1 \$ 21,110,902 Other Income \$ 842,407 \$ 21,953,309 42,407 42,407 \$ 21,953,309 \$ 3,296,957 3,296,957 XPENDITURES Salaries and Benefits \$ 17,522,355 13,976,607 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758				-	-						
EVENUES Total Allocation to Date Thru E-1 \$ 21,110,902 Other Income \$ 842,407 \$ 21,953,309 XPENDITURES Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 \$ Operating Expenses 4,430,954 3,630,913 1,046,758				20 [.]		20					
Total Allocation to Date Thru E-1 \$ 21,110,902 Other Income \$ 842,407 \$ 21,953,309 XPENDITURES Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 \$ Operating Expenses 4,430,954			Budgeted		2019		2019		Total Projected	Total Projected Pro	Total Projected Projected (O
Other Income 842,407 \$ 21,953,309 \$ 21,953,309 XPENDITURES \$ 21,953,309 Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses \$ 4,430,954 \$ 3,630,913 \$ 1,046,758	REVENUES										
\$ 21,953,309 XPENDITURES Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758	Total Allocation to Date Thru E-1	\$									
XPENDITURES Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758	Other Income	\$		-							
Salaries and Benefits \$ 17,522,355 \$ 13,976,607 \$ 3,296,957 Operating Expenses 4,430,954 3,630,913 1,046,758			21,953,309								
Operating Expenses 4,430,954 3,630,913 1,046,758	EXPENDITURES			-							
	Salaries and Benefits	\$	17,522,355	\$	13,976,607	\$	3,296,957	:	\$ 5 17,273,564	\$ 17,273,564 \$	\$ 17,273,564 \$
\$ 21,953,309 \$ 17,607,520 \$ 4,343,715 \$	Operating Expenses		4,430,954						 4,677,671		
		\$	21,953,309	\$	17,607,520	\$	4,343,715		\$ \$ 21,951,235	\$ 21,951,235 \$	\$ 21,951,235 \$

KERN REGIONAL CENTER

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FINANCIAL STATEMENTS

FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

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ROLAND ROOS & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS

Roland M. Roos, CPA

Heidi M. Roos Raymond Thant, CPA 4384 East Ashlan Ave., Suite 107 Fresno, California 93726-2600 (559) 226-2209 FAX (559) 226-2219

INDEPENDENT AUDITOR'S REPORT

Member American Institute of Certified Public Accountants

California Society of Certified Public Accountants

To Board of Directors of Kern Regional Center

Report on the Financial Statements

We have audited the accompanying financial statements of Kern Regional Center (a California nonprofit organization), which comprise the statement of financial position as of June 30, 2018 and June 30, 2017, and the related statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kern Regional Center as of June 30, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated January 28, 2019, on our consideration of Kern Regional Center's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Kern Regional Center's internal control over financial reporting and compliance.

Fresno, California January 28, 2019

Rack han and Empany

KERN REGIONAL CENTER Statement of Financial Position June 30, 2018 and 2017

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ASSETS	<u>2018</u>	2017
Cash and Cash Equivalents Receivable - ICF Providers Other Receivables Prepaid Expenses Due from Client Trust Accounts	\$ 4,858,400 1,554,393 76,908 423,292 <u>654,659</u>	\$10,921,357 1,195,713 67,001 509,619 <u>344,468</u>
Current Assets	7,567,652	13,038,158
Property and Equipment, Net	1,946,473	<u> 1,538,388</u>
Deposits Accrued Vacation/Sick Pay Net Projected Pension Plan -	17,330 895,434	16,350 1,031,226
Benefit Obligation Current Year Employer Contributions	21,050,215 2,363,233	25,611,078 1,702,093
Net Accumulated Postretirement Health - Benefit Obligation	26,592,000	26,592,000
Noncurrent Assets	50,918,212	54,952,747
Total Assets	\$60,432,337 =========	\$69,529,293 ========

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See Accompanying Notes to Financial Statements 3

KERN REGIONAL CENTER Statement of Financial Position June 30, 2018 and 2017

LIABILITIES AND NET ASSETS	<u>2018</u>	<u>2017</u>
Accounts Payable State Reimbursement Claims Payable, Net Current Maturities of Long -Term Debt Payable to DDS - ICF Providers Accrued Expenses	\$ 7,337,823 1,981,271 - 247,826 	\$13,047,815 1,078,411 42,752 252,990 <u>847,241</u>
Current Liabilities	10,418,070	15,269,209
Reserve for Investment in Equipment Accrued Vacation and Sick Pay Net Projected Pension Plan -	1,946,473 895,435	1,495,636 1,031,226
Benefit Obligation Net Accumulated Postretirement Health - Benefit Obligation	21,050,215 _ <u>26,100,000</u>	25,611,078 _26,100,000
Non-Current Liabilities	49,992,123	54,237,940
Total Liabilities	60,410,193	69,507,149
Total Unrestricted Net assets	22,144	22,144
Total Liabilities and Unrestricted Net Assets	\$60,432,337 =======	\$69,529,293 =========

See Accompanying Notes to Financial Statements

KERN REGIONAL CENTER Statement of Activities Twelve months ended June 30, 2018 and 2017

	<u>2018</u>	<u>2017</u>
SUPPORT Reimbursement From State of California Interest Income Other Income	\$171,710,289 75,170 25,464	\$169,859,022 65,711 <u>18,294</u>
Total Unrestricted Support	<u>171,810,923</u>	<u>169,943,027</u>
EXPENSES Program Services:		
Out of Home	33,543,069	35,111,185
Day Programs	28,122,892	29,245,082
Other Services	85,691,815	84,720,568
Total Program Services	<u>147,357,776</u>	<u>149,076,835</u>
Support Services: Intake and Assessment Case Management Program Development	- 17,093,611 -	896,325 15,112,599 1,089,612
Other Client Services	-	151,125
Grants and Special Projects	946,792	1,333,544
Total Support Services	18,040,403	18,583,205
Operating Expenses: General and Administrative	6,412,744	2,292,175
Total Expenses	<u>171,810,923</u>	<u>169,952,215</u>
Change in Net Assets	-	(9,188)
Net Assets, Beginning of the Year	22,144	31,332
Net Assets (Deficit), End of Year	\$ 22,144 ========	\$ 22,144 =========

See Accompanying Notes to Financial Statements

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KERN REGIONAL CENTER Statement of Cash Flows Twelve months ended June 30, 2018 and 2017

CASH FLOWS FROM OPERATING ACTIVITIES Change in Net Assets	<u>2018</u> -	<u>2017</u> \$(9,188)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities: (Increase) Decrease in: State Reimbursement Claims Receivable - ICF Providers Accounts Receivable - Related Parties Other Receivables Deposit Capital Leases Prepaid Expenses and Deposits Due from Client Trust Accounts Due from Vendors Current Year Retirement Payment Increase (Decrease) in: Accounts Payable Payable to DDS -ICF Providers DDS Payable Accrued Expenses	902,860 (358,680) - (9,907) (980) - 86,327 (310,191) - (661,140) (5,709,991) (5,164) - 3,909	4,955,487 187,849 (523) (50,862) - (42,752) (90,241) (157,185) 169,308 (265,073) (576,111) (2,391) (517,472) 90,489
Net Cash Provided by (Used In) Operating Activities	<u>(6,062,957)</u>	<u>3,691,335</u>
CASH FLOWS FROM FINANCING ACTIVITIES Payments on Long-Term Debt		<u>(139,091)</u>
Net Increase (Decrease) in Cash	(6,062,957)	3,552,244
Cash at Beginning of Year	<u>10,921,357</u>	7,369,113
Cash at End of Year	\$ 4,858,400 ======	\$10,921,357 =======

SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:

Cash Paid During the Year For:

Interest Expense	\$ -	\$ -
•		

See Accompanying Notes to Financial Statements

KERN REGIONAL CENTER Statement of Functional Expenses Twelve months ended June 30, 2018

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Special Prochase Total General Total 5 40,441 5 5 6,7063 3 2,406,294 5 9,175,707 - 5 40,441 5 5 6,70613 1,1441,334 4,507,707 3,456,600 - 16,948 - 2,837,903 1,008,777 3,46,600 1,7546,600 - 77,336 - 2,837,903 1,016,49 1,7,546,600 1,7546,600 - 77,336 - 2,945,131 4,601,549 1,7,546,600 1,7546,600 - 77,336 - 2,945,131 4,601,549 1,7,546,600 1,7546,600 - - 1,376 - 1,144,334 4,31,327 3,46,600 - - 1,146,884 - 1,144,334 4,31,327 3,64,456 - - 1,146,884 - 1,146,884 1,7,546,600 1,47,357,776 - - 1,13,814 4,31,337 3,4403 1,3,373					Support Services	vices			Operating Expenses	30-Jun-18	30-Jun-17
			1		Other	Special	Purchase				
Management Management Services Grants Services Frogram and Admin Expenses 5 6,414,143 5 314,829 5 5 4,04,41 5 3,210,613 1,4113,44 5 9,175,707 7 2,608,204 1,913,924 - 1,61,84 5 4,0,441 5 3,2406,204 5 9,175,707 7 2,608,204 1,91,924 - 759 1,054,713 1,141,334 4,357,147 1,754,660 7 1,20,336 5,307 - 7,336 1,46,149 7 4,56,149 1,754,660 7 1,20,336 5,333 5,907 - 1,46,094 4,601,549 1,754,660 1,754,660 7 1,086,703 5,3333 5,333,39 - 1,41,684 4,7367,776 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,660 1,754,6	<u> </u>	ntake &	Case	СРР	Client	Projects &	ō	Total	General	Total	Total
5 6,414,143 5 314,829 5 5 40,441 5 3,20,013 1,141,334 5 9,175,707 - 2,608,306 14,9327 - 15,942 - 3,20,013 1,141,334 5 9,175,707 - 2,608,305 13,994 - 15,967 - 2,546,131 4,601,549 7,746 - 1,20,336 5,907 - 7,736 147,357,776 147,357,776 17,546,680 17,546,680 - 1,20,536 5,3339 - - 147,357,776 147,357,776 147,357,776 147,357,776 - 1,20,533 - - 147,357,776 147,357,776 147,357,776 147,357,776 - 1,20,533 - 1,578 1,557,776 147,357,776 147,357,776 - 1,006,703 5,333,390 - 15,756 147,357,776 147,357,776 - 2,506,319 147,357,776 147,357,776 147,357,776 147,357,776 147,3	Ass	sessment	Management		Services	Grants	Services	Program	and Admin	Expenses	Expenses
149,327 19,182 3,210,813 1,141,334 4,512,141 5,907 759 - 2,837,903 1,008,777 3,946,660 5,507 759 - 2,837,903 1,016,777 3,946,660 602,047 - 77,336 - 12,945,131 4,601,549 17,546,660 602,047 - 77,336 - 12,7002 10,141,334 4,357,176 - - - 12,945,131 4,601,549 17,546,660 17,546,660 - - - - 12,945,131 4,601,549 17,546,660 - - - 147,357,776 14,7357,776 147,357,776 147,357,776 - - - 14,7357,776 14,7367,776 - 147,357,776 - - - 147,357,776 14,684 407,681 1,554,575 - - 1,564,575 - 24,077 93,466,600 - - - 1,564,586 -	67	'	6,414,143		,		,				Ens
131.884 - 16,964 - 2,837,903 1,008,777 3,446,60 $5,907$ - 773 - 127,002 45,144 17,546,680 $5,907$ - - 127,002 10,08777 3,446,680 17,546,680 602,047 - - 147,357,776 - 127,945 17,546,680 5,333 - - 147,357,776 - 147,357,776 - 147,357,776 5,3,339 - 6,852 - 147,357,776 - 147,357,776 5,3,339 - - 147,357,776 - 1,47,357,776 - 1,7546,80 5,3,339 - - - 1,46,894 407,681 1,7546,80 - - 1,7346,80 - - 1,7346,80 - </td <td></td> <td>'</td> <td>3,042,304</td> <td>149,327</td> <td>1</td> <td>19,182</td> <td></td> <td></td> <td>-</td> <td></td> <td></td>		'	3,042,304	149,327	1	19,182			-		
5.07 7.69 7.69 7.7 7.6 7.7		•	2,688,965	131,984	•	16,954	,	2 837 903	777 800 F	4,302,147 9 846 600	3,398,807
602,047 77,336 12,945,131 4,601,549 17,546,680 7,335 - 147,357,776 147,357,776 147,357,776 53,339 - 6,852 - 147,357,776 147,357,776 53,339 - 6,852 - 147,357,776 147,357,776 53,339 - 6,852 - 1,146,884 407,681 1,545,776 53,339 - 56,870 - 264,071 93,868 37,339 2,760 - 1,578 - 264,071 93,868 37,339 2,760 - - 1,146,894 407,681 1,54,55 35,657 13,712 - - 1,367,99 - 21,095 90,439 14,789 - - 1,361,91 6,6330 25,657 26,437 15,926 - - 1,364,91 131,414 21,025 26,437 21,025 15,926 - - 1,362,139 113,414 21,025 24,435 25,657 15,926 - - 1,366,99		*	120,336	5,907	•	759	•	127,002	45.144	0,040,000	3,343,990 122 670
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- - 147,357,776 147,357,776 147,357,776 53,339 - - 147,357,776 147,357,776 147,357,776 53,339 - 6,852 - 1,146,894 407,681 1,554,575 53,339 - 6,852 - 1,146,894 407,681 1,554,575 53,339 - 6,852 - 264,071 33,868 357,939 2,760 - 1,578 - 1,901 - 1,901 361,13 2,760 - - 1,811 - 1,901 318,213 80,439 2,760 - - - 318,213 113,114 431,327 14,780 - - 1,86,191 66,830 251,021 11,181 - - 1,436 342,433 121,123 464,166 11,181 - - 1,436,94 - 356,857 355,857 11,181 - - 1,436 86,493 56,857 355,857 11,181 - - - 1		,	12,265,748	602,047	ı	77,336	ı	12,945,131	4,601,549	17,546,680	15,866,044
53,339 5,339 6,852 1,146,894 407,681 1,554,575 53,339 5 6,852 1,146,894 407,681 1,554,575 53,339 5 59,344 21,095 80,439 2,760 5 59,344 21,095 80,439 14,789 1,106 318,1213 113,114 431,327 8,611 1,106 18,191 65,832 251,021 14,789 1,106 318,1213 113,114 431,327 8,611 1,166 384,133 164,156 325,867 11,181 2,046 342,433 121,723 464,166 11,181 2,1436 342,433 121,723 464,166 11,181 2,165,391 65,300 573,126 325,867 19,665 2,240,402 85,455 325,867 573,126 11,181 2,133 121,723 464,166 573,126 19,665 2,240,402 85,455 325,867 573,126 5,334 2,333 13,619 136,169 164,166 5,334		ı	·	,	•	•	147 357 776	147 357 776		147 964 770	
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2,760 5 35,34 21,095 80,439 14,799 1,101 316,213 113,114 431,327 8,611 1,106 185,191 65,830 251,021 15,926 2,046 332,433 113,114 431,327 11,181 1,106 342,433 121,723 464,156 11,181 2 240,402 85,455 325,857 11,181 2 14,365 240,402 85,455 325,857 11,181 2 14,365 240,402 85,455 325,857 13,665 2 240,402 85,455 325,857 573,126 13,665 2 2,526 242,325 150,300 573,126 6,334 2 81,4 2 48,409 184,594 6,334 2 132,7189 41,409 184,594 61,724 7,798 1,327,189 41,770 1,798,956 61,724 1,327,189 1,327,189 471,770 1,798,956 1336,015 5 1,47,357,776 1,47,357,774 5,417		'	•		,				000'02	808'100	282,812
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11,181 - 1,436 - 240,402 85,455 325,857 19,665 - 2,526 - 422,826 150,300 573,126 6,334 - 2,526 - 436,185 150,300 573,126 6,334 - 136,185 432,825 325,857 325,857 6,334 - 136,185 440,409 184,594 5,287 - 679 - 113,679 40,409 61,724 - 7,929 - 1,327,189 40,409 11,677 - 1,327,189 47,170 1,798,959 13,404 - - 260,639 89,094 339,733 13,404 - - 288,206 102,447 390,663 5 5 107,777 5 163,398,179 5 6,412,744 5,417,800		"	324,461	15,926	•	2,046		342.433	121 723	A64 166	276 200
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$\begin{array}{cccccccccccccccccccccccccccccccccccc$		1	227,785	11,181	,	1,436		240,402	85.455	325 857	- 315 807
6,334 - 814 - 136,185 48,409 184,594 - - - 136,185 - 48,409 184,594 - - - - 136,185 - 48,409 184,594 - - - - 113,679 - 40,409 1,54,086 - - - - 1,327,189 47,409 1,798,959 11,657 - - 1,327,189 47,1770 1,798,959 13,404 - - 1,327,189 47,1770 1,798,959 13,404 - - - 286,039 89,094 339,733 - - - - - 288,206 102,447 390,653 - - - - - - - 390,653 - - - - - - - 390,653 - - - - - <		ı	400,635	19,665	•	2,526		422,826	150.300	573 126	500,685
5.287 - 679 - 113,679 40,409 154,086 61,724 - 7,929 - 1,327,189 471,770 1,798,959 11,657 - 1,497 - 250,639 89,094 339,733 13,404 - 1,722 - 288,206 102,447 390,653 5 8339,015 5 - 5,396,179 5 6,412,744 5, 171,810,023		1	129,037	6,334	•	814	•	136.185	48 409	184 504	104 445
5,287 - 679 - 113,679 40,409 154,086 61,724 - 7,929 - 1,327,189 471,770 1,798,959 11,657 - 1,497 - 250,639 89,094 339,733 13,404 - - 1,722 - 286,206 102,447 390,655 5 839,015 5 - 5 107,777 5 147,357,776 5 165,398,179 5 6,412,744 5,174,800,655		,		•	•	•	1				
61,724 - 7,929 - 1,327,189 471,770 1,798,969 11,657 - 1,497 - 250,639 89,094 339,733 13,404 - - 1,722 - 250,639 89,094 339,733 13,404 - - 1,722 - 288,206 102,447 390,653 5 839,015 5 5 107,777 \$ 147,357,776 \$ 165,398,179 \$ 6,412,744 \$ 171,810,023		,	107,713	5,287	ı	619		113.679	40.409	154 088	- 766 436
11,657 1,497 250,639 89,094 1,00,000 13,404 - 1,722 - 286,206 102,447 390,653 \$ 839,015 \$ 5 107,777 \$ 147,357,776 \$ 165,398,179 \$ 6,412,744 \$ 171,810,002		,	1,257,536	61,724	'	7,929	3	1.327.189	471 770	1 798 950	101 002
13,404 - 1,722 - 288,206 102,447 390,653 \$ 839,015 \$ - \$ 107,777 \$ 147,357,776 \$ 165,398,179 \$ 6,412,744 \$ 171,810,023		1	237,485	11,657	ı	1,497	,	250 639		000,000,000	141,007
\$ 839,015 \$ 107,777 \$ 147,357,776 \$ 165,398,179 \$ 6.412,744 \$ 171,810,003	l	•	273,080	13,404	'	1,722	4	288,206	102.447	390.653	106,822
	Ş	n series and series of the ser		839,015		\$ 107,777	\$ 147,357,776	\$ 165,398,179	\$ 6.412.744	\$ 171.810.923	S 160 060 015

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See Notes to Financial Statements

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1. <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Purpose

Kern Regional Center (the Organization) is a California nonprofit organization which was incorporated on July 23, 1973. The Organization provides a central point for individuals with developmental disabilities, or their families to obtain or be referred to needed services. The Organization further offers diagnosis and coordination of resources, such as education, health, welfare, rehabilitation, and recreation for residents with developmental disabilities in the counties of Kern, Inyo and Mono.

The Organization was organized in accordance with provisions of the Lanternman Developmental Disabilities Services Act of the Welfare and Institutions Code of the State of California. The Organization receives a major portion of its program revenue from contracts with the State of California Department of Developmental Services (DDS) under the Lanternman Developmental Disabilities Services Act.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Basis of Accounting and Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting as prescribed by generally accepted accounting principles in the United States of America. The Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The Organization did not have any temporarily restricted or permanently restricted net assets during 2018 or 2017. All donors restricted and government-sourced client support is reported as agency transactions, therefore there are no temporarily or permanently restricted support amounts in KRC's activity.

State of California Contract

The Organization operates under an annual contract with the Department of Developmental Services of California, under the Lanternman Act. Maximum expenditures under the contract are limited to contract amount plus interest earned. The Organization is required to obtain DDS approval for expenses. The Organization is required to maintain accounting records in accordance with the Regional Center Fiscal Manual issued by the DDS. The Organization submits claims for the current contract year and can submit claims against the contract for 2 years subsequent to the end of the contract year. In the event of termination or nonrenewal of the contract, the State of California maintains the right to assume control of the Organization's operations and the obligation of its liabilities.

Revenue Recognition

Revenue from the DDS contract is recognized monthly upon submission of a claim for reimbursement of actual expenses (purchase of services and operations) to the DDS.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

Cash and Cash Equivalents

For purposes of reporting cash flows, the Organization considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents. Cash and cash equivalents are concentrated in institutions in excess of the related insurance coverage at June 30, 2018.

Contracts Receivable

Receivables are stated at the amount management expects to collect from balances outstanding at year end. The contract reimbursement receivable represents the cost-reimbursement provided under contract with the DDS. A majority of the Organization's receivables relate to the cost-reimbursement contract also. Based on management's assessment of receivables it has concluded that an allowance is not necessary at June 30, 2018 and 2017. Balances that are still outstanding after management has used reasonable collection efforts are written off to bad debt expense.

Property and Equipment

Property and equipment, which consists primarily of office equipment, are not capitalized, but recorded as expenditures in accordance with the Regional Center fiscal Manual. All equipment, material, supplies, or property of any kind furnished by DDS or purchased from funds received by DDS remains the property of the State of California. The Organization is required to track purchases of furniture and equipment with a cost value in excess of \$5,000 and an estimated useful life of more than one year.

Equipment, purchased with non-DDS funds, is recorded at cost. During the year ended June 30, 2014 equipment was purchased with non-DDS funds at a cost of \$770,114. As of July 1, 2015, the equipment was considered to be the property of the State of California. The equipment was not depreciated for the year ended June 30, 2018 and 2017, respectively.

Compensated Absences

The Organization's policy and union contract allow employees to accumulate vacation and sick leave based on the length of service, position, and other factors. Accrual of vacation and sick time begins on the date of hire. Both vacation and sick time may be carried from year to year, however, the maximum amount of vacation time allowed to be accrued for is contingent on the number of years of service. An employee leaving the Organization shall be entitled to payment of all accrued vacation. Upon termination after two years of continuous employment, an employee shall receive payment for one-half of their unused accumulated sick leave not to exceed the payment of forty-five days. In the event of termination or non-renewal of the contract, DDS shall pay accrued benefits pursuant to the contract of employment of each terminated employee.

Accrued vacation and sick leave at June 30, 2018 and 2017 was \$895,435 and \$1,031,226, respectively.

Reclassifications

Certain reclassifications have been made to the June 30, 2017 financial statements in order to conform to the June 30, 2018 presentation.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued 1.

Tax Status

KRC is a tax exempt organization under Section 501(c)(3) of the Internal Revenue Code and under Section 23701(d) of the State Revenue and Taxation Code, therefore no provisions for federal or state income taxes have been made. Management is of the opinion that there is no unrelated business income subject to taxation. Management is also of the opinion that there are no material uncertain tax positions. The federal income tax returns are subject to examination by the IRS, generally for three years after they were filed. All tax returns have been appropriately filed by the Organization.

CASH AND CASH EQUIVALENTS 2.

Cash accounts at June 30, 2018 and 2017 included the following:

	<u>2018</u>		<u>2017</u>
Petty Cash	\$ 1,100	\$	933
General Checking Account	4,707,745		10,754,852
Payroll Checking Account	<u>149,555</u>		165,572
Cash and Cash Equivalents	\$ 4,858,400	\$	10,921,357
		=	

CONCENTRATION OF CREDIT RISK 3.

In accordance with its State Contract, KRC maintains cash balances at one bank. Accounts at this institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At June 30, 2018, deposits at this institution exceeded the \$250,000 limit by \$4,608,400.

CONTRACT WITH STATE OF CALIFORNIA - DDS 4

The Organization's major source of revenue is from the DDS. Each fiscal year, the Organization is notified by DDS of a specified funding amount subject to budget amendments. Revenue from the DDS is recognized monthly upon submission of a claim for reimbursement of actual expenses (purchase of services and operations) to the DDS. DDS can pay the reimbursement claims directly to the Organization or apply the claims against advances previously paid to the Organization.

The net contract reimbursement receivable/ (payable) from DDS at June 30, 2018 and 2017 consisted of the following: ----

Net Due/ (Payable) From ~ DDS	\$ (1,981,271)	\$(1,078,411) _.
Less: Outstanding Cash Advanced by DDS	(10,339,707)	<u>(8,042,786)</u>
Contractual Receivable – Prior Years	2,439,925	315,507
Contract Reimbursement Billing – Current Contract	\$ 5,918,511	\$ 6,648,868
	<u>2018</u>	<u>2017</u>

The Organization has renewed its contract with the State through the fiscal year ending June 30, 2021. The State contract provides initial funding of \$160,641,249, with subsequent amendments for an increased funding of \$181,095,952.

5. INTERMEDIATE CARE FACILITY BILLING

Retro Funding Activities:

During the year ended June 30, 2011, legislative changes were made to the California Welfare and Institutions Code retroactive to July 1, 2007, making Intermediate Care Facility (ICF) providers responsible for providing day treatment and transportation services. As such, the services were eligible to be reimbursed through Medicaid funding. The legislative changes allow for the DDS to bill these services to Medicaid. The federal law allows for only one provider of the ICF service, requiring the Medicaid funding to go through the applicable vendors. During the year ended June 30, 2011, the Organization began collecting the funding provided under the federal program from the applicable vendors retroactive to July 2007, and remitting the funds to the DDS. The Organization receives a 1.5% administrative fee based on the funds received.

The Organization's activities related to retro funding were as follows as of June 30, 2018 and 2017.

Receivable balance Amount Remitted by Vendors Amount Credited by DDS	\$ <u>2018</u> \$ 283,054 (3,733)	$\begin{array}{r} & \underline{2017} \\ \$ & 283,054 \\ (& 3,733) \\ \hline & \underline{} \\ \$ & \underline{} \\ 279,321 \end{array}$
Receivable – ICF providers, retro	\$ 279,321 ========	\$ 279,321 ========
Payable to DDS – ICF Providers Administrative fee recognized Due to DDS	247,826 <u>(52,003)</u> \$ 195,823 ==========	252,990 (<u>48,980)</u> \$204,010 ==========

Go Forward Activities:

Effective July 1, 2012, the DDS directed the Organization to submit billings for these services on behalf of the ICFs and submit a separate state claim reimbursement for these services, in addition to paying the ICF directly for their services. Reimbursements will be received directly from the ICFs. The ICFs are required to pass on payments received to the Organization within 30 days of receipt of funds from the State Controller's Office.

As of June 30, 2018 and 2017, amounts due from vendors are as follows:

IVERENADIC IOI PROTINCIO STAT			===	
Beginning Balance Timing Difference Amounts Remitted by Vendors Amount Credited by DDS Receivable – ICF providers, gc forward	<u>`</u>	6,632 3,495,001) <u>3,847,050</u> 1,275,072	((\$	1,160) 3,446,811) <u>3,263,855</u> 916,392
As of Julie 30, 2010 and 2010, 1	\$	<u>2018</u> 916,392	\$	<u>2017</u> 1,100,508

The ICF receivables of \$1,554,393 and \$1,195,713 and payables of \$195,823 and \$204,010 are on the statements of financial position at June 30, 2018 and 2017.

6. LINE OF CREDIT

The Organization entered into a line of credit agreement for a total commitment of \$15,000,000 at June 30, 2018 and 2017, to ensure no disruption in meeting cash requirement needs of its daily operations. The line of credit is collateralized by all of the Organization's assets, including rights to payment under the DDS contract. The line of credit bears interest at the bank's reference rate plus 5%. The balance outstanding at June 30, 2018 and 2017 was \$0.

7. NOTES PAYABLE

Notes payable consisted of the following at June 30, 2018 and 2017:

Great American Financial	<u>2018</u> \$ \$	\$ <u>2017</u> \$ <u>42,752</u> \$ 42,752
Less Current Maturities	 \$	<u>42,752</u> - ============

8. DDS PAYABLE

In accordance with the terms of the DDS contract, a fiscal audit may be performed by an authorized DDS representative. Should the audit disclose any unallowable costs, the Organization may be liable to the DDS for reimbursement of such costs.

In 2015, DDS conducted such an audit for fiscal year 2011. As a result, approximately \$3,700,000 of findings/unallowable costs was noted during the audit. The Organization has contested the findings and is in the appeals process with DDS. The effect of the disallowed costs would be immaterial to the financial statements at June 30, 2018 and for the year then ended.

In 2012, the DDS conducted an audit for the fiscal years 2009 and 2010. A total of \$657,583 of findings/unallowable costs were noted during the audit and are due to DDS. The Organization has recorded a receivable due from the various vendors from which the unallowable costs were noted and a payable for the same amount due to the DDS. At June 30, 2017 and 2016 \$0 and \$509,209, respectively, were payable to DDS for findings/unallowable costs related to the 2012 DDS audit and is noted on the statements of financial position. The amounts due are to be recovered from the respective vendors. At June 30, 2015, the Organization determined it could not collect \$339,901 in findings from one vendor. The Organization wrote off this amount during the year ended June 30, 2015.

RELATED PARTY TRANSACTIONS 9.

The Developmental Services Support Foundation for Kern, Inyo and Mono Counties (the Foundation) was formed by members of the Organization's Board of Directors in 1994, as a nonprofit public benefit corporation, for the purpose of funding various activities and programs of or supported by the Kern Regional Center and the funding of various charitable or community services, special projects of this entity and other charitable organizations. The Foundation provides donations to the Organization to assist in providing services to the Organization's consumers not otherwise provided by DDS. The foundation and the Organization do not have common board members. However, the Organization has the right to appoint the Foundation's directors.

In May 2009, the Organization entered into an operating lease agreement with the Foundation, see Note 10.

COMMITMENTS AND CONTINGENCIES 10.

Operating Leases:

The Organization leases from the Foundation two offices in Bakersfield, California to house its operations. These leases have an original term of 30 years with 20 years remaining. Rent expense for the years ended June 30, 2018 and 2017 was \$1,283,947 and \$1,218,587, respectively. The lease expires June 1, 2039.

In addition, the Organization leases office spaces in outlying cities within Kern County for its various service locations. These leases have various expiration dates ending but may be renewed. Rent expense for the years ended June 30, 2018 and 2017 was \$182,920 and \$205,122, respectively.

Following is a schedule of the future minimum rental payments required under operating leases that have initial or remaining lease terms in excess of one year as of June 30, 2018:

Years ending in June 30,	1,505,344
2019	1,545,017
2020	1,585,881
2021	1,627,972
2022	<u>33,505,469</u>
Thereafter	\$39,769,683

Concentration of Labor 11.

The Organization's employees, representing approximately 90% and 87% at June 30, 2018 and 2017, respectively, are covered by a collective bargaining agreement with the Social Services Union Local 521, Service Employees International Union, AFL-CIO-CCL. The Organization's previous collective bargaining covered the period October 1, 2011 through September 30, 2014. A new agreement was signed in February 2017, and covers the period December 16, 2016 through December 15, 2019. The Organization's other employees are not covered by a collective bargaining agreement.

12. PENSION PLANS

The Organization has a money purchase pension plan and a defined benefit pension plan covering all eligible employees. All employees of the Organization who work at least 15.5 hours per week are eligible to participate in one of the Organization's retirement plans. Employees who worked for the Organization on or before June 30, 2002 had the option of participation in the money purchase plan or the defined benefit plan. Employees hired after June 30, 2002 participate in the defined benefit plan only. The Organization also maintains a 403(b) plan in a combination of custodial accounts. All employees of the Organization are eligible to participate in the Plan immediately upon employment.

403(b) Plan:

Participating employees are allowed to make contributions of their gross wages through payroll deductions, pursuant to certain Internal Revenue Code limitations. Effective January 1, 2009, employer contributions are no longer made to the plan.

Money Purchase Pension Plan:

Union employee participants in the Money Purchase Pension Plan receive an employer contribution of 12.4% of compensation. Non-union employees receive an employer contribution of 10.9% of compensation, plus 4.3% of excess compensation. Excess compensation is defined as compensation in excess of \$12,000. The Money Purchase Pension Plan allows for employee contributions.

Defined Benefit Pension Plan:

The Organization maintains a defined benefit pension plan. Benefits under the Plan are based on the employees' years of service and average compensation. The Organization's funding policy is to contribute annually an amount that is not less than the minimum funding requirement of the Employee Retirement Income Security Act of 1974.

The following provides a reconciliation of benefit obligations, plan assets and funded status related to the defined benefit pension plans as of June 30, 2018 and 2017:

	<u>2018</u>	<u>2017</u>
Change in Benefit Obligation: Benefit Obligation at beginning of Year Service Cost Interest Cost Employee Contributions Curtailment Assumption Changes Actuarial (Gain)/Loss Benefits Paid Benefit Obligation at end of Year	\$ 59,894,058 2,450,042 2,610,930 505,974 (5,530,778) (1,150,239) 1,377,896 (1,801,113) \$ 58,356,770	\$ 66,719,849 2,516,164 2,325,496 462,165 - (9,767,339) (743,101) <u>(1,619,176)</u> \$ 59,894,058

	<u>2018</u>	<u>2017</u>
Change in Plan Assets: Fair Value of Plan Assets at beginning of Year Actual Return on Plan Assets Employer Contribution Employee Contributions Expenses Benefits Paid Fair Value of Plan Assets at end of Year	\$ 34,282,980 2,322,496 2,150,336 505,974 (154,118) (1,801,113) \$ 37,306,555 ==========	\$ 31,002,112 3,086,007 1,486,837 462,165 (134,965) <u>(1,619,176)</u> \$ 34,282,980
Funded Status: Benefit Obligation Fair Value of Plan Assets Funded Status at end of Year	\$ (58,356,770) <u>37,306,555</u> \$ (21,050,215) ================	\$ (59,894,058) <u>34,282,980</u> \$ (25,611,078) ============

The Organization expects funding for the defined benefit plan during the year ending June 30, 2018 to be approximately \$2,363,233.

All previously unrecognized actuarial gains or losses are reflected in the statements of financial position. The plan items not yet recognized as a component of periodic plan expenses for the defined benefit plan are unamortized net loss of \$9,654,586 and \$15,520,250 at June 30, 2018 and 2017, respectively.

Post-Employment Benefits:

The Organization's actuarial valuation report did not change during 2018 since the report is issued every other year. An employee must enroll in a CalPERS health insurance plan prior to retirement in order to be eligible to participate in the Organization's post-employment benefit plan as a retiree. To be eligible, the employee's age and years of service must equal to at least 75 upon retirement. The amount contributed by KRC to CALPERS Retirement Plan for the years ended June 30, 2017 and 2016 was \$473,000 and \$365,000 respectively.

The Organization operates on an annual cost reimbursement contract with the DDS; therefore, the Organization has no net assets and is reimbursed for costs as incurred.

The following provides a reconciliation of benefit obligations, plan assets and funded status related to the defined benefit pension plans as of June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Change in Benefit Obligation: Benefit Obligation at beginning of Year Service Cost Interest Cost Actual (Gain)/Loss Benefits Paid Benefit Obligation at end of Year	\$ 22,113,000 1,001,000 989,000 2,962,000 (473,000) \$ 26,592,000	\$ 20,597,000 958,000 923,000 (<u>365,000)</u> \$ 22,113,000

	<u>2017</u>	<u>2016</u>
Change in Plan Assets: Fair Value of Plan Assets at beginning of Year Actual Return on Plan Assets Employer Contribution Benefits Paid to Participants Fair Value of Plan Assets at end of Year	\$ - 473,000 <u>(473,000)</u> \$ - =========	\$ - 365,000 (<u>365,000)</u> \$ - ===========
Funded Status: Benefit Obligation Fair Value of Plan Assets Funded Status at end of Year	\$ (26,592,000) 	\$ (22,113,000) \$ \$ (22,113,000)

The Organization expects funding for the post-employment plan during the year ending June 30, 2019 to be approximately \$523,000.

The post-employment plan items not yet recognized as a component of periodic plan expenses are unamortized prior service cost and net loss of \$8,315,000 and \$6,380,000 at June 30, 2017 and June 30, 2016, respectively.

Estimated Future Benefit Payments:

The following benefit payments, which reflect expected future service, are expected to be paid:

	Defined Benefit Plan
Years Ending June 30: 2019 2020 2021 2022 2023 2023 2024-2028	\$ 1,941,750 2,111,659 2,185,492 2,241,988 2,348,029 <u>13,059,787</u> \$ 23,888,705
Years Ending June 30: 2019 2020 2021 2022 2023-2027	Post Retirement \$ 523,000 530,000 592,000 627,000 <u>4,153,000</u> \$ 6,425,000 ==================================

Weighted-Average Assumptions:

The weighted-average actuarial assumptions used to determine the benefit obligation and the assumptions used to determine net benefit cost:

Defined Benefit Plan	2018	2017
Benefit Obligations:		
Discount Rate	4.38%	4.32%
Rate of Compensation Increase	4.00%	4.00%
Net Periodic Benefit Cost:		
Discount Rate	4.32%	3.57%
Expected Rate of Return on Plan Assets	7.25%	7.25%
Rate of Compensation Increase	4.00%	4.00%

The weighted-average actuarial assumptions used to determine the post retirement obligation and the assumptions used to determine net benefit cost:

Post Retirement Plan	2017	2016
Post Retirement Obligations: Discount Rate Rate of Compensation Increase	3.91% Not Applicable	4.52% Not Applicable
Net Periodic Benefit Cost: Discount Rate Expected Rate of Return on Plan Assets Rate of Compensation Increase	4.52% Not Applicable Not Applicable	4.52% Not Applicable Not Applicable

13. AGENCY TRANSACTIONS-CLIENT TRUST FUNDS

KRC is reporting all activity as KRC activity except when KRC does not have variance power to distribute assets to another beneficiary than as specified by the source of funds provider. These agency transactions, which encompass client Trust Funds, are presented as follows:

Client Trust Funds Summary of Financial Position June 30, 2018 and 2017

<u>Assets</u> Cash Client support receivables Total Assets	<u>2018</u> \$ 1,344,868 <u>99,207</u> \$ 1,444,075 =========	2017 \$ 1,251,860 <u>113,150</u> \$ 1,365,010 =========
<u>Liabilities & Net Assets</u>	<u>1,444,075</u>	<u>1,365,010</u>
Restricted Net Assets	\$1,444,075	\$1,365,010
Total Liabilities & Restricted Net Assets	=========	========

Client Trust Funds Summary of Activities

June 30, 2018 and 2017	<u>2018</u>	2017
Designated Client Support Total Restricted Support	\$ 7,792,565 7,792,565	<u>\$ 7,091,412</u> 7,091,412
Money Management Expense Other Expenses Total Expenses	5,642,801 2,070,699 7,713,500	5,827,853 <u>1,978,673</u> <u>7,806,526</u>
Increase (Decrease) in Restricted Net Assets	79,065	(715,114)
Restricted Net Assets Beginning of Year End of Year	<u>1,365,010</u> \$ 1,444,075	<u>2,080,124</u> \$_1,365,010 =========

14. EVALUATION OF SUBSEQUENT EVENTS

The Organization has evaluated subsequent events through January 28, 2019, the date which the financial statements were available to be issued

ROLAND ROOS & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS

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California Society of Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Kern Regional Center Fresno, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Kern Regional Center ("KRC", a non-profit public benefit corporation), which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 28, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Kern Regional Center's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Kern Regional Center's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Kern Regional Center's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fresno, California January 28, 2019

Roel Room and Company